

Financial Services Network

@AP-Realty we recognise that we can't be all things to all people so to that end we have forged strategic alliances with a network of premier service providers so that we can deliver to you an enriched property investment experience.

Being part of the APR community gives you access to a range of industry professionals across the finance, superannuation and funds management sectors all of whom can assist you with every aspect of your property investment portfolio construction. This includes advice on how to set up your own superannuation fund to buy commercial or residential property.



Contact us today!

 **1800 99 00 11**

Shop "H", 255 Forest Lake Boulevard, Forest Lake
 PO Box 4292, Forest Lake, Qld 4078
 Phone: (07) 3372 0400 Fax: (07) 3372 0444
 Email for enquiries: info@ap-realty.com.au

www.ap-realty.com.au

Residential Property BUYERS AGENCY SERVICES

At AP-Realty we challenge conventional property investment strategies by creating a perfect link between factual, historical, qualitative research and the selection of high growth income-producing property.

This process sets us apart from traditional real estate agents and property marketing groups... as we actually ***"dare to be measured by the results that we produce for our clients"***.







AP-Realty is a broad based property service provider that specializes in delivering a range of services not commonly found in your typical suburban real estate office – these services vary from client to client and the extent that you use them will depend upon your personal circumstances.

Give us a try – you won't be disappointed!



The Australian property markets have turned the corner and as a consequence of this many people are considering “trading-up” the family home or leveraging on their equity to buy an investment property...

If history repeats itself, and it probably will, some will get it right and develop financial freedom through their investment but sadly some will choose the wrong product or the wrong location and see little capital growth occur in their property over time. Having a good understanding of property investment fundamentals, market cycles and ownership structures is essential.

Our property investment service has been designed to get clients “investment ready” before they put their loan funds or investment capital at risk... ***our aim is to create a roadmap for you that will ensure your future success as a property investor.***

Technology allows us to deal with all of these points irrespective of where you live. Our clients are from all over Australia, Middle East and SE Asia so we are quite used to dealing with them via Skype, email and phone.

Full Service Operation

Getting into a market that is turning makes more sense than chasing property in a hotspot that everyone is already talking about or buying in your own backyard because you know the area.

Part of our role is to identify low entry point suburbs in growth corridors within the emerging market. In the SE corner of Queensland we have a network of builders and developers with whom we have worked for the last 15-20 years – providing residential house & land packages and light commercial/industrial investment opportunities.

Source • Negotiate Price • Contracts Supervise Build • Property Management

Where packages are to be constructed we become your “feet on the ground” and oversee the process through to completion for you. When finished we then arrange for tenants to be secured by a local property management professional.

We also arrange where required – independent valuations, building & pest inspections and local solicitors to manage the conveyance.

International Client Base

Prior to selecting a property package we like to:

- ✓ Conduct a loan capacity test to determine your purchasing price band – this will then assist us to recommend house type and a location that fits your budget.
- ✓ Select the most appropriate finance product.
- ✓ Discuss and confirm the best ownership arrangement that suits your circumstances (trust, individual, joint, super fund etc).

Buying an Investment Property

All of our Consultants are licensed property professionals

Some also have accounting and financial services backgrounds and our Principal Chris is one of Brisbane's leading property management experts. It would be fair to say that we challenge conventional property investment strategies by creating a perfect link between factual, historical, qualitative research and the selection of high growth income producing property.

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In simple terms we do the leg work for you... acting as Buyers Agents to source investment properties in high growth areas – buying directly from developers, builders, project marketers and private vendors. *No fee is payable by you for this service.*

The property Vendor pays us our normal property sales commission... we also have in-house cutting edge software that can analyse a potential investment and determine your after-tax cash flow position quickly to assess whether a deal is feasible before you've even seen the property.

